



**INSTITUTE ON MANAGEMENT OF AGRICULTURAL
EXTENSION (IMAGE)**

(AN AUTONOMOUS INSTITUTE OF GOVERNMENT OF ODISHA)

Siripur, BHUBANESWAR-751003, Odisha

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No.1148/IMAGE,

Dated : 21.03.2022

CORRIGENDUM

**With reference to REQUEST FOR PROPOSAL NOTICE NO. 561/IMAGE
DT. 10.02.2022 FOR SELECTION OF AGENCY FOR ESTABLISHMENT OF
PROJECT MANAGEMENT UNIT (PMU) UNDER RASHTRIYA KRISHI VIKAS
YOJANA – REMUNERATIVE APPROACHES FOR AGRICULTURE AND
ALLIED SECTORS REJUVENATION (RKVY-RAFTAAR) SCHEME**

The last date for submission of Request for Proposal (RFP) documents which was fixed on 17.03.2022 earlier has been revised to 02.04.2022 upto 3.00 P.M.

Date of opening of Technical proposal- 02.04.2022 at 5.00 P.M.

Date of Technical presentation- 07.04.2022 at 11.30 A.M.

Date of opening of Financial proposal- To be intimated later.

The details along with the compliances to the queries of different bidders are available in www.agriodisha.nic.in / www.odisha.gov.in / <https://agri.odisha.gov.in> .

All other terms & conditions shall remain unchanged.

Sd/-

DIRECTOR, IMAGE

Pre-bid queries and Necessary Compliance

1. Educational qualification criteria regarding

Sl. No	Role	Qualification	Queries (summarised)	Approved compliance
1.	Project Manager	<p>a. MBA/PGDM in Agri Business from Top 100 Management Institute (as per NIRF, Ministry of Education, GoI Ranking 2020 for Management institutes)</p> <p>b. Minimum 7 years of experience in Agri Business Field/ Agri research</p> <p>c. On permanent rolls of the firm for at least 6 months</p> <p>d. Has experience of working with more than one department in any Government entity</p> <p>e. Should have experience of working with Central Government/State Government in managing centrally Sponsored Schemes.</p>	<p>a. Inclusion of degree in social sector /agriculture/agriculture/ biotechnology/agri-business management/rural development /forest management institutes from a recognised institute</p> <p>b. Experience of livelihood project may be considered</p> <p>c. Experience at district level may be considered</p> <p>d. Removal of 6 month condition</p>	<p>a. Updated Education Criteria: MBA/PGDM from Top 100 Management Institute (as per NIRF, Ministry of Education, GoI Ranking 2020 for Management institutes) or Agriculture / Agri Business Management / Rural Development from top 30 ICAR institutes (as per ICAR Agricultural Universities Rankings 2020).</p> <p>b. Experience of livelihood project will be considered.</p> <p>c. Experience at district level will be considered.</p> <p>d. The consultants must be in permanent roll of the concerned firm/agency. The condition of remaining in permanent roll for at least six months is not mandatory.</p>
2	Consultant (Technical)	<p>a. MBA/PGDM in Agri Business from Top 100 Management Institute (as per NIRF, Ministry of Education, GoI Ranking 2020 for Management institutes)</p> <p>b. Minimum 5 years of experience in Agri Business Field</p> <p>c. Has experience of working with more</p>	<p>a. Inclusion of degree in social sector /agriculture/agriculture/ biotechnology/agri-business management/ruraldevelopment /forest management institutes from a recognised institute</p> <p>b. Experience of livelihood project may</p>	<p>a. Updated Education Criteria: MBA/PGDM from Top 100 Management Institute (as per NIRF, Ministry of Education, GoI Ranking 2020 for Management institutes) or Agriculture / Agri Business Management / Rural Development from top 30 ICAR institutes (as per ICAR Agricultural Universities Rankings 2020).</p>

	<p>than one department in any Government entity</p> <p>d. Should have experience of working with Central Government/State Government in managing GOI/State Sponsored Schemes.</p> <p>e. Must have at least two project experiences for providing Technical Consultancy Services/Preparation of detailed Project Report in the field of Agriculture.</p>	<p>be considered</p> <p>c. Experience at district level may be considered</p> <p>d. Removal of 6 month condition</p>	<p>b. Experience of livelihood project will be considered</p> <p>c. Experience at district level will be considered</p> <p>d. The consultants must be in permanent roll of the concerned firm/agency. The condition of remaining in permanent roll for at least six months is not mandatory.</p>
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2. Pre-bid queries and necessary compliance related to RFP

Sl. No.	Requirement as per RFP	Queries	Approved compliance
1	17.03.2022 is the proposal due date	Two/Three weeks extension for proposal submission	The last date of proposal submission is extended to 2 nd April, 2022, 3 P.M.
2	The bidder must have worked on project assignments in Agriculture & allied sector and to furnish the list of completed assignments	The on-going Agriculture sector assignments should be allowed	Completed/Continuing with more than 1 year in Agricultural sector will be allowed.
3	The Description of the Approach and Methodology mentions an Information Matrix	There is no format for the Information Matrix mentioned in the RFP document. Is there a specific format for the study or does it have to be based on the TOR as mentioned in the RFP.	A standardized format will be provided.

4	<ul style="list-style-type: none"> ▶ “No replacement of resources is allowed within the lock in period of 1 Year from the date of effectiveness of the contract” ▶ “Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate and must be submitted to the DAFE within 15 days of departure of original professional” ▶ Change in Key Resources within the lock in period will attract a penalty of 3% of the contract value. ▶ No substitution of resources will be allowed whose CVs have been provided along with the technical bid for the period of 1 year of commencement of Project as defined in clause no- 2.25. Resources initially deployed are not to be replaced during the tenure of the project. In case resources are replaced after 1 year, penalties will apply 	<p>Lock in period shall be six months</p> <p>Change in Key Resources within the lock in period will attract a penalty of 3% of the Resource person fees value. No substitution of resources will be allowed whose CVs have been provided along with the technical bid for the period of 6 months</p> <p>Resources initially deployed are not to be replaced during the tenure of the project. In case resources are replaced after 6 months , penalties will be applied</p>	<p>Lock in period shall be of 1 year.</p>
5	<p>Office will be set up at RKVY-RAFTAAR PMU set up on the 3rd floor of the Krishi Bhawan</p>	<p>Since the office premises will house the experts in their premises, will the client bear the cost of the Laptops, Printers and other furniture to facilitate the seating arrangements of the experts, additionally will the variable costs pertaining to electricity and telephone bills will also be borne by the client or be needed to added in the financial costing.</p>	<p>The Office space along with the furniture and the expenditure towards electricity bill will be borne by the client. The laptop and mobile phones will be provided by the agencies.</p>

6	<p>Format of Curriculum Vitae clause 14 Employment record</p> <p>...for each employment (see format here below): dates of employment, name of employing organization, positions held. For experience in last ten years, also give types of activities performed and Client references, where appropriate as per the prescribed format given below]</p> <table border="1" data-bbox="159 459 667 914"> <thead> <tr> <th data-bbox="159 459 412 504">From year</th> <th data-bbox="412 459 667 504">To Year</th> </tr> </thead> <tbody> <tr> <td data-bbox="159 504 412 595">Procuring entity name</td> <td data-bbox="412 504 667 595"></td> </tr> <tr> <td data-bbox="159 595 412 643">Position held</td> <td data-bbox="412 595 667 643"></td> </tr> <tr> <td data-bbox="159 643 412 914">Details of the task assigned (List all tasks to be performed under this assignment/job)</td> <td data-bbox="412 643 667 914"></td> </tr> </tbody> </table>	From year	To Year	Procuring entity name		Position held		Details of the task assigned (List all tasks to be performed under this assignment/job)		<p>We understand that all information (dates of employment, name of employing organization, positions held, types of activities performed and Client references) shall be reflected in the table please clarify.</p> <p>It has been mentioned to write last 10 years experiences, but we understand for scoring evaluation this number may exceed (Project Manager/Team Lead) please clarify.</p> <p>Details of the task assigned (List all tasks to be performed under this assignment/job) shall be separate from the table given in TECH 9 format sl. no 14 and applicable for present consultancy assignment, please clarify.</p>	<p>The bidder may provide the details of experience in case more than 10 years in the same format.</p>
From year	To Year										
Procuring entity name											
Position held											
Details of the task assigned (List all tasks to be performed under this assignment/job)											
7	<p>Bidders should have an annual average turnover of Rs. 50 Crores from consulting business in India in last 3 financial years</p>	<p>Average annual turnover of Rs. 50 Crore to be reduced for MSME and NSIC registered Firms</p>	<p>As per Clause-8 of Finance Deptt. Circular No. 27928 dt. 26.10.2020, "The condition of prior turnover & prior experience may be relaxed/waived for local MSMEs/Start-ups subject to meeting of quality & technical specifications". This service requirement is highly technical and sector focused with deployment of a highly professional team.</p>								

8	Bidder must have worked on a minimum of two assignments of a minimum duration of one year with the Centre / State Govt. or its agencies in India in the field of Agriculture which shall include development of Agriculture Infrastructure / Agriculture Planning / Agriculture Policies and Strategy / Agri based Supply Chain Network / DPR preparation / Project implementation/and project management in the Agriculture& allied sector in last 5 years as on 31st December 2021	To remove project duration criteria from eligible project conditions	As per RFP.
9	Any kind of consortium/joint venture with other firms is not allowed	To allow consortium or joint venture	As per RFP.
10	Project Managers..1st-3rd replacement-Rs. 1 Lakh per replacement; 4th-6th replacement-Rs. 2 lakhs per replacement; >= 7th replacement-Rs. 4 lakhs per replacement	Not to deduct any penalty for genuine replacement of staff due to health ground and any other replacement with equal or better CV	IMAGE will not consider substitutions during contract period unless both the parties agree that such substitutions are unavoidable and for reasons such as death or medical incapacity which is really beyond the control of the bidder.
11	Rs. 11,800/- (Rupees Eleven Thousand Eight Hundred only) (including 18% GST) in shape of Demand Draft in favour of Director, IMAGE drawn in any scheduled commercial bank payable at Bhubaneswar	Exemption of bid processing fee for registered MME	As per RFP.
12	Bid Security	Exemption of Bid security for registered MME	Only declaration relating to Bid security is to be submitted by the bidder.
13	Performance Security	Exemption of performance security	Govt. guidelines will be followed.

14	Mode of submission of proposal(Speed post/Registered post/Courier/By hand with receipt)	To allow to submit online	As per RFP.
15	Must have an minimum Annual Average Turnover of Rs. 50.00 crores from consulting business in India in the last 3 financial years i.e., 2018-19, 2019-20 and 2020-21 More than Rs. 50.00 crores to Rs. 75.00 crores- 5 marks • More than 75.00 crores to 100 crores- 7 marks • More than Rs. 100.00 crores- 10 marks	Seeking clarification on scoring on annual average turnover	As per RFP.
16	Date of opening of the bid is 17.03.2022 at 5.00 PM in the presence of the bidder's representative at the specified address as mentioned in the Bidder Data Sheet	The bid opening to be carried out through online platform	The bid opening will be carried out at 5 P.M on dt. 02.04.2022 on offline mode. The technical presentation by the bidders will be held on dt. 07.04.2022.
17	Power of Attorney (TECH – 4) in favour of the person signing the bid on behalf of the bidder	A resolution by the board of the bidder empowering the authorized signatory be allowed	Accepted.
18	The proposal must be completed in all respect, indexed and hard bound	Spiral bound proposal should be allowed	Accepted.
19	Copyright, Patents and Other Proprietary Rights:	We understand that the bidder will retain the pre existing IPR	Yes.
20	After written notification, the Agency will provide three no. of CVs of appropriate candidates within Fifteen (15) days for review and approval	To be allowed to place the CV of one competent individual matching/exceeding the RFP defined requirement	As per RFP.
21	Ensure compliances with the guidelines defined by the Government of India	Consultants will provide advisory support and technical inputs. As compliance may be dependent on external factors, it will be challenging for consultants to ensure the same	As per RFP.

22	Assist Technical Committee (TC) in evaluation of project proposals	We understand that the consultants will provide inputs for evaluation. The final evaluation will be carried out by the client. Please confirm our understanding	The final evaluation will be carried out by the Technical committee.
23	Management of funds received from the Central, and State Governments and disbursement of the funds to the implementing agencies Furnishing utilization certificates and quarterly physical & financial progress reports to the Department of Agriculture, Cooperation & Farmers Welfare, Gol	We understand that consultants will be providing technical inputs and project management support. Fund management and fund disbursement will be performed by client personnel with consultants providing advisory inputs	Yes.
24	Maintain financial records and monitor systems to record and reconcile expenditures, balances, payments, statements and other data for day-to-day statutory requirements	We understand that the client has a financial record keeping solution/platform and the consultants will provide operational inputs for the same	Yes.
25	Process payment requests from implementing agencies Management of the fund flow system received from the Central and State Governments and disbursement of the funds to the Implementing Agencies and Furnishing utilization certificates	We understand that the consultants will provide inputs for payments processing and fund management. The processing of payments and fund being a core operation of the client, will be performed by client personnel with consultants providing advisory inputs	Yes.
26	Maintain financial records and monitor systems to record and reconcile expenditures, balances, payments, statements and other data for day-to-day statutory requirements.	We understand that the client has an accounting software / system and the consultants will provide inputs for the same	Yes.

27	<p>Filled in information in this format must have to be jointly certified and sealed by the CA and the authorized representative of the bidder and to be furnished in original along with the technical proposal failing which the proposal will be out rightly rejected. No scanned copy will be entertained. No Scanned Signature will be entertained]</p>	<p>We request that scanned copies and scanned signature be allowed</p>	<p>Accepted.</p>
28	<p>Limitation of Liability</p>	<p>Notwithstanding anything contained in the contract, the Vendor/ Bidder/ Consultant shall not be liable, for any losses, claims, damages, liabilities, cost or expenses (“Losses”) of any nature whatsoever, for an aggregate amount in excess of the fee paid under the contract for the services provided under the contract, except where such Losses are finally judicially determined to have arisen primarily from fraud or bad faith of the Vendor/ Bidder / Consultant. In no event shall the Vendor/ Bidder / Consultant, be liable for any consequential (including loss of profit and loss of data), special, indirect, incidental, punitive, or exemplary loss, damage, or expense relating to the services provided pursuant to this Contract</p>	<p>Limited to 100% of project cost.</p>

29	Use of Credential / citation / experience	We understand the same credential / citation / experience can be used in different categories. Kindly confirm	No, the Credential / citation / experience can be used once.
30	Performance security/Performance Bank Guarantee (PBG)	Kindly clarify the value (%) of PBG that shall be required to be furnished by the award-winning bidder.	Performance security will be 10% of the contract value.
31	Mode of selection of agency: Quality cum Cost Based (QCBS) method with 70% weightage to Technical Score and 30% weightage to Financial Score.	Suggested amendment: Mode of selection of agency: Quality cum Cost Based (QCBS) method with 80% weightage to Technical Score and 20% weightage to Financial Score.	As per RFP.
32	Bidder should not have been blacklisted by any Govt. Organization/ Government Entity /Government Company in the last 5 years as on 31st December 2021.	We request DAFE to revise the criteria regarding blacklisting/ debarment and same to be applicable for the declaration.	The bidder should not be blacklisted by any Govt. Organization/ Government Entity /Government Company at the time of bid submission. A declaration in this context is to be submitted by the bidder.
33	Undertaking for not have been black-listed by any Central / State Govt./any Autonomous bodies during its business career	We request you to change the undertaking for not have been blacklisted by Central/State Govt./Any autonomous bodies	The bidder should not be blacklisted by any Govt. Organization/ Government Entity /Government Company at the time of bid submission. A declaration in this context is to be submitted by the bidder.

34	<p>If I/We declare that if we withdraw or modify the Bids during the period of validity etc. I/We will be suspended for the time specified in the RFP and if I/We are awarded the contract and fail to sign the contract or fail to submit a performance security before the deadline defined in the request for proposals (RFP) document, they will be suspended for the period of time specified in the request for proposals document from being eligible to submit Bids/Proposals for contracts with the Procuring Entity.</p>	<p>We request forfeiture of EMD to be the sole recourse if the bidder withdraw or modify the Bids during the period of validity or fail to sign the contract or fail to submit a performance security before the deadline</p>	<p>Not accepted.</p>
35	Governing Laws & Penalty Clause	Clarification regarding Governing Laws & Penalty Clause	As per RFP.
36	Conflict of interest	Clarification regarding conflict of interest	Only disclosure is required.
37	Dispute resolution	Dispute resolution	As per RFP.
38	Disclosure	Regarding disclosure if they have been convicted of or subject of any proceedings	As per RFP.
39	Eligibility criteria	Request to add ESI as a compulsory for submission of RFP	Manpower providing agency must have ESI registration.
40	The Bidder must be a registered Private Limited Company/Partnership firm/Limited Liability Partnership registered in India with a track record of providing consulting/advisory services for at least 5 years as on 31st December, 2021	Request to allow the organization registered under Society Registration Act 1860 to bid for the same	The organization registered under Society Registration Act 1860 is allowed to bid.

41	<p>Coordination and Overall supervision of Media Strategy for the Department.</p> <p>To ensure the achievement of the deliverables of the agency set forth in the agreement/RFP</p>	<p>As the PMU would have no authority over functioning of media agency, we request you to modify the scope to below so PMU can act as a monitoring entity and bring out the challenges to the appropriate authorities.</p> <p>Suggested amendment: “ To track the achievement of the deliverables of the agency set forth in the agreement/RFP”.</p>	Accepted.
42	<p>Overall research design for analysis of National Indicator Framework (NIF) and State Indicator Framework (SIF)</p> <p>Baseline documentation including thematic, goal wise, sector or area wise reports, presentation and other documents to be developed during the project period</p>	<p>The ToR in the RFP does not have any reference to the NIF and SIF</p>	<p>Please refer to NIF document online for RKVY scheme, if available. May be ignored, if not available.</p>